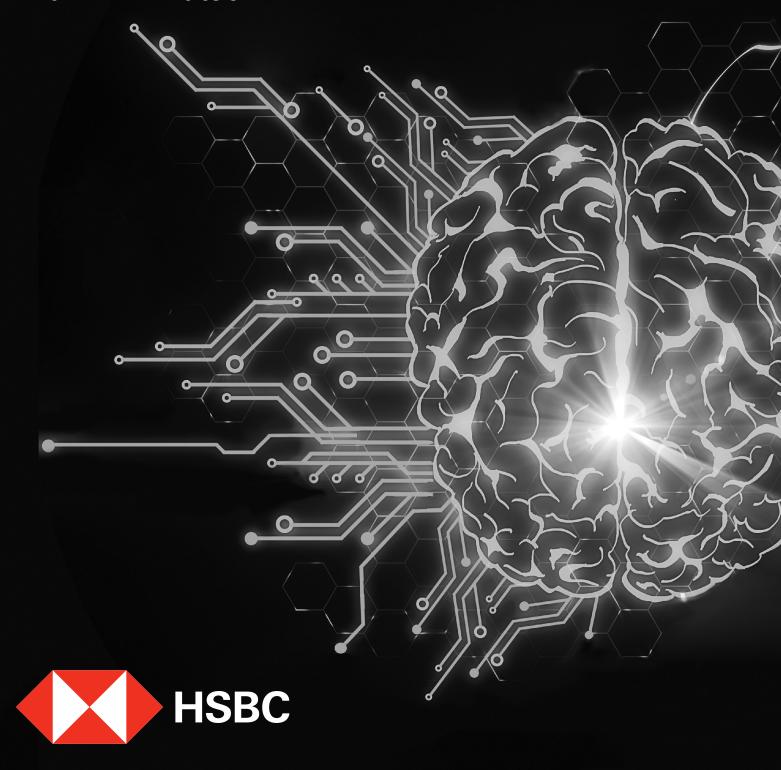
### AiPEX

An Artificially Intelligent Equity Index with IBM Watson<sup>TM</sup>





## An Artificially Intelligent Equity Index

The AI Powered US Equity Indexes are the first and only rules-based equity strategies to use IBM Watson to turn data into investment insight. By working around the clock to keep up with the increasing volume of data created every day, the AI Powered US Equity Index ("AiPEX") uses the power of Artificial Intelligence ("AI") to continually improve processes, in an effort to build an informational advantage as markets evolve and as new information becomes available.

AiPEX seeks to identify companies whose stock prices are poised for potential growth through an objective selection process that is like a fundamental approach, only thousands of times faster and broader in scope.



#### The Future of Investing

For investors seeking to grow their wealth by investing in equities, the birth of Big Data represents an unprecedented opportunity. Each new piece of data represents a new possible insight on a company or the markets that can lead to better investment decisions.

However, the sheer amount of data now available to investors is staggering, and the gap between what is available and what humans can take in and analyze is wide and will only continue to grow.



By some measures, 90% of the data that exists today has been created in just the past two years, and data continues to explode at an exponential pace.\*



Much of this data is non-traditional; newer data such as social media posts, satellite imagery, and website traffic patterns must be analyzed and organized to be useful.\*

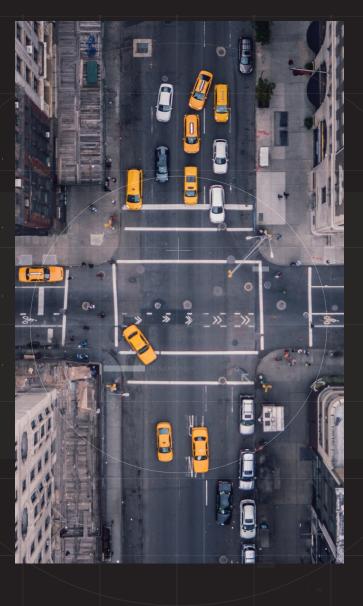


Recent advances in machine learning and cloud computing enable AI systems to analyze and continuously learn from the vast amount of data being generated each day.\*

Successful investment strategies of the future must keep up with the growing amount of data being generated each day.

## Al Powered Equity Investing

The AI professionals at EquBot developed AiPEX to not only keep up, but also to thrive in an increasingly complex world of data by using AI techniques including Natural Language Processing and Machine Learning.



AiPEX is a new kind of equity strategy utilizing IBM Watson's Artificial Intelligence. Watson enables AiPEX to understand the equity markets and to read and analyze millions of traditional (e.g. financial statements) and non-traditional (e.g. news articles) data sources each day. With Watson, AiPEX is able to build intuition, experience, and to continuously learn as headlines break and new information becomes available.

Applying what it has learned, AiPEX objectively evaluates and scores each of the 1,000 largest U.S. publicly traded companies in order to find those whose stock prices are poised for growth and rebalances its portfolio monthly by following a 3-step equity selection process.

AiPEX can identify and quantify relationships that are not readily apparent to humans. Rather than one analyst's opinion, AiPEX selects stocks based on the insights uncovered by an entire army of simulated research analysts and traders who are in complete coordination, allowing for information learned by one to be instantly known by all.



#### AiPEX 3-Step Monthly Equity Selection Process:



#### 1. Score

Scores for the 1,000 largest U.S. companies are calculated based on:

- Financial Health Score: evaluates a company's fundamentals and key figures.
- Management Score: assesses a company's management strength and thought leadership.
- News & Information Score: measures a company's market sentiment, economic, and geopolitical risks.

#### 2. Select

Approximately 250 companies with the highest combined Financial Health, Management, and News and Information Scores are selected for the portfolio.

#### 3. Diversify

Companies are assigned portfolio weights, with the largest weights going to the companies with the highest combined scores (subject to diversification and market liquidity limits).

For more information on the index methodology, please see the AiPEX Index Guideline and the AI Powered US Equity Base Index Guideline published by Solactive AG. Information contained in these Index Guidelines or otherwise available from Solactive is not incorporated by reference in, and should not be considered a part of, this brochure.

#### Daily Risk Control Helps Provide Smoother Returns





AiPEX reacts daily to changing market conditions, as rapid movement in the market, or volatility, can create greater potential risk.



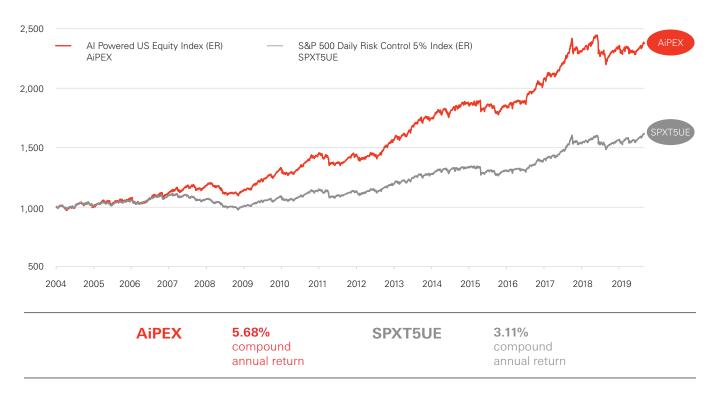
AiPEX reduces the impact of short-term volatility in the equity markets through daily re-allocations between the equities selected by the Al algorithms and a cash component.



AiPEX seeks a 6% daily volatility target. If the volatility falls below the target, the allocation to selected equities is increased up to a maximum of 150%. If the volatility is greater than the target, allocations to the selected equities may be reduced. Allocations below 100% to selected companies will be reallocated to a cash component.

## Performance: Historical & Simulated

The AI Powered US Equity Index would have provided growth through a variety of market environments due in part to a monthly equity selection process intended to adapt to market changes and mitigate potential risks. While real-time calculations began on August 9, 2019, the graph below illustrates how AiPEX would have provided long-term positive returns with low volatility.



#### **Key Statistics and Characteristics**

Annualized index returns as of 12/31/2019	AI Powered US Equity Index (ER)	S&P 500 Daily Risk Control 5% Index (ER)
1 Y	6.07%	7.39%
3 Y	6.80%	6.39%
5 Y	5.21%	4.05%
10 Y	6.52%	4.29%
Volatility since inception	5.75%	4.96%

Bloomberg Licker	AiPEX Index
Asset Class	Equity
Geographical Focus	United States
Launch Date	8/9/2019
Type of Return	Excess Return
Index Sponsor	EquBot, Inc.
Calculation Agent	Solactive AG
Index Fee <sup>1</sup>	0.50% per year

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# Growing Presence of Artificial Intelligence

AiPEX is the first index of its kind, but likely isn't the first time investors have encountered Al. Technology similar to that which AiPEX uses to gain market insights is already helping to improve our daily lives, even if we don't realize it.



Al is helping the Mayo Clinic improve their breast cancer early screening results and match patients with clinical trials.\*



Al is helping our armed forces and law enforcement professionals identify persons of interest with facial recognition.\*



All is helping power the billions of online searches each day, and has transformed the communication industry with software such as text message auto completion.\*

<sup>\*</sup> Please see IBM's Website for more details.

#### Index Collaborators

IBM Watson is IBM's suite of enterprise Artificial Intelligence applications and APIs. IBM Watson represents a new era in computing, where systems understand the world the way humans do: through intuition, learning, and experience. IBM Watson continuously learns, gaining value and knowledge from interactions over time.

**EquBot, Inc.** ("EquBot"), a San Francisco based asset manager, is a member of the **IBM Global Entrepreneur Program** and developed **AiPEX** to provide investors access to the opportunities that Al can uncover. EquBot was co-founded by the former Director of Engineering at Intel, was the first manager to develop an Al based ETF, and currently manages several funds and separate accounts for institutional investors.

**HSBC** is one of the world's largest banking and financial services companies, a global leader in Quantitative Investment Solutions, and is the exclusive licensor of the **AiPEX** suite of indexes.

## Key Terms and Definitions



#### **Artificial Intelligence**

enables computers to do things normally requiring human intelligence, such as visual perception, speech recognition, interpretation of language, and decision-making



#### **Natural Language Processing**

is a branch of artificial intelligence that reads, deciphers, understands, and makes sense of human languages



#### **Machine Learning**

is a subset of artificial intelligence that gives computers the ability to learn without being explicitly programmed in order to identify patterns and make successful predictions



#### **Volatility**

is the range of price change a security experiences over a given period of time. If the price remains relatively stable, the security has low volatility and if the price moves erratically, the security has high volatility

For more information on the AI Powered US Equity Index (AiPEX):

Go to: aipex.gbm.hsbc.com

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#### Risks Associated with the Al Powered US Equity Index ("AiPEX")

#### The strategy tracked by AiPEX and the Base Index and the views implicit in AiPEX and the Base Index are not guaranteed to succeed.

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The strategies tracked by AiPEX and its underlying index, the AI Powered US Equity Base Index (the "Base Index"), are not guaranteed to be successful. It is impossible to predict whether and the extent to which AiPEX, the Base Index or the underlying constituents of the Base Index will yield positive or negative results. AiPEX adjusts its exposure to the Base Index based on historical economic relationships which may not fold true in the future. You should seek your own advice as necessary to assess AiPEX, the Base Index and their respective strategies.

#### AiPEX and the Base Index were recently launched and have limited operating history.

AiPEX was launched on August 9, 2019 and therefore has limited historical performance. The Base Index has also recently launched and has similarly limited historical performance. As a result, limited actual historical performance information is available for you to consider in making an independent investigation of AiPEX, which may make it more difficult for you to evaluate the historical performance of AiPEX and make an informed investment decision than would be the case if AiPEX and the Base Index had a longer trading history.

Hypothetical back-tested performance prior to the launch of AiPEX and the Base Index provided in this document refers to simulated performance data created by applying AiPEX's and the Base Index's calculation methodologies to historical prices of the equities that comprise the Base Index and LIBOR levels. Such simulated performance data has been produced by the retroactive application of a back-tested methodology in hindsight, and may give more preference towards equities that have performed well in the past. Hypothetical back-tested results are neither an indicator nor a guarantor of future results.

The hypothetical back-tested performance of AiPEX prior to August 9, 2019 cannot fully reflect the actual results that would have occurred had AiPEX actually been calculated during that period, and should not be relied upon as an indication of AiPEX's future performance. A longer history of actual performance could be helpful in providing more reliable information on which to assess AiPEX.

#### AiPEX may not approximate the Target Volatility.

No assurance can be given that AiPEX will maintain a realized volatility that approximates the Target Volatility, and the actual realized volatility of AiPEX may be greater or less than the Target Volatility. AiPEX seeks to maintain a realized volatility approximately equal to the Target Volatility of 6% by rebalancing its exposures to the Base Index on each day based on two measures of realized volatility. However, there is no guarantee that trends exhibited by any such measures will continue in the future.

#### The volatility-targeting feature may cause AiPEX to perform poorly during certain market conditions.

AiPEX allocates exposure to the Base Index based on two measures of realized volatility. Realized volatility is not the same as implied volatility, which is an estimation of future volatility, and may better reflect market volatility expectation. Because exposure is adjusted based on historic levels and trends, AiPEX may not meaningfully reduce its exposure to the Base Index until a down-turn has already occurred, and by the time reduced exposure does take effect, the recovery may have already begun.

#### AiPEX varies its exposure to the Base Index. As a result, exposure to the Base Index may be limited and the performance of AiPEX may be adversely affected.

AiPEX, on each day on which it is calculated, adjusts its exposure to the Base Index in an attempt to maintain a historical volatility approximately equal to the Target Volatility. If the exposure to the Base Index is less than 100%, AiPEX will include an uninvested position that does not earn interest or any other return. AiPEX may include an uninvested position even when the Base Index is performing favorably. As a result, AiPEX may underperform a similar index that does not include an uninvested position.

#### The performance of AiPEX will be reduced by the performance of the reference rate and the embedded fees.

AiPEX is an excess return index. The return of AiPEX is determined by reference to the level of the Base Index (as adjusted based on the applicable exposure) in excess of the performance of a reference rate, the USD 3-month LIBOR rate. The level of AiPEX also reflects an embedded index fee of 0.50% per annum. The level of the reference rate and the embedded fees will offset, in whole or in part, any positive performance and increase any negative performance of the Base Index. As a result, any return on AiPEX may be reduced or eliminated. When AiPEX is uninvested (i.e. the exposure to the Base Index is less than 100%), the negative effect of the embedded fees will be magnified, and the return on AiPEX may be negative even while the level of the Base Index increases.

#### LIBOR reform may adversely affect the level of AiPEX.

A discontinuance of LIBOR or a change in its method of calculation could have a material adverse effect on the level of AiPEX.

The Base Index selects and weights its underlying constituents based on AI models; the strategies and views implicit in such models and in the Base Index are not guaranteed to succeed.

The strategy of the Al models, and therefore the Base Index, is not guaranteed to be successful. It is impossible to predict whether and the extent to which any underlying constituents of the Base Index will yield positive or negative results.

#### The method by which the Base Index reweights the underlying constituents and the reallocation period may negatively affect the level of the Base Index.

The underlying constituents are reviewed and the Base Index is rebalanced monthly. At the end of each month, the AI models are used to recalculate the AI scores for each eligible constituent, and these scores are used by the index sponsor to select and weight the underlying constituents, subject to pre-determined constraints. The weight of each underlying constituent selected from the eligible constituents is subject to a cap (equal to 7.50% unless a lower cap is applicable based on the realized volatility of such underlying) and any excess weight is allocated to the iShares' 1-3 Year Treasury Bond ETF ("the ETF Constituent"). The allocation rules, including the cap, will be followed even where they limit the Base Index's exposure to positively performing underlying constituents or increase the Base Index's exposure to negatively performing underlying constituents, and may result in lower returns on the Base Index.

#### The Base Index is exposed to equity risk, including from mid-capitalization companies.

The Base Index is linked to the performance of the underlying constituents, which include U.S. large-capitalization and mid-capitalization stocks. The level of the Base Index can rise or fall sharply due to factors specific to the underlying constituents, such as stock price volatility, earnings and financial conditions, corporate, industry and regulatory developments, management changes and decisions and other events, as well as general market factors, such as general market volatility and levels, interest rates and economic and political conditions.

#### Changes in U.S. Treasury rates and the perceived creditworthiness of the United States may affect the level of the Base Index.

Because the value of the Base Index is linked, in part, to the ETF Constituent which tracks the value of U.S. Treasury bonds, changes in U.S. Treasury rates may affect the level of the Base Index.

#### AiPEX and the Base Index are purely notional.

The exposures to the underlying constituents are purely notional and will exist solely in the records maintained by or on behalf of Solactive AG. There is no actual portfolio of assets to which any person is entitled or in which any person has any ownership interest. Consequently, you will not have any claim against any of the underlying assets that are referenced by AiPEX or the Base Index.

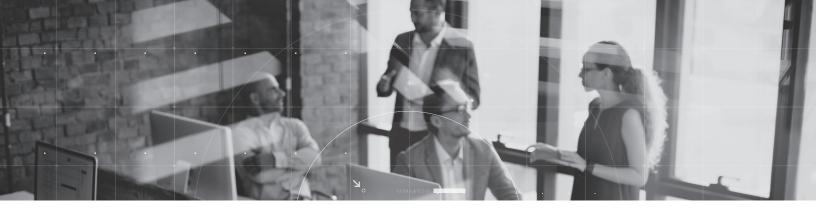
#### Solactive AG administers, calculates and publishes AiPEX and the Base Index.

Solactive AG has the authority to determine whether certain events affecting AiPEX or the Base Index have occurred including, but not limited to, events affecting the reference rate or the underlying equity constituents of the Base Index.

Potential investors in any financial instrument of which AiPEX or the Base Index is an underlying need to be aware that any determination or calculation made by Solactive may affect the level of AiPEX or the Base Index, as applicable, as appropriate, the performance of any instruments linked to the performance of AiPEX or the Base Index. Solactive AG has no obligation to consider the interest of investors in any such instruments when making any determination or calculation. Such discretion in the decisions taken by Solactive AG (in the absence of manifest or proven error) are binding on all investors and holders of such instruments.

#### The level of the Base Index, and therefore AiPEX, may be determined by reference to the SPDR® S&P 500® ETF ("SPY") if the Al models become unavailable.

In the event that EquBot Inc., the provider of the AI models, no longer provides the applicable AI scores with respect to the eligible constituents, the shares of SPY will be selected as the sole underlying constituent of the Base Index with a weight of 100%. In such an event, the value of the Base Index, and therefore AiPEX, will be determined by reference to SPY.



#### Disclosure

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The Index may be partially uninvested. The strategy tracks the excess return of a notional dynamic basket of equities and cash over a change in the ICE LIBOR USD 3 Month interest rate. The weight of a Cash Investment (if any) for a Monthly Reference Portfolio at any given time represents the portion of the Monthly Reference Portfolio that is uninvested in the applicable equity basket at that time. As such, any allocation to a Cash Investment within the Index, which also accrues at the ICE LIBOR USD 3 Month interest rate, will not affect the level of the Index. The Index will reflect no return for any uninvested portion (i.e., any portion represented by a Cash Investment). Accordingly, to the extent that the Index is allocated to the Cash Investment, it may not reflect the full increase of any relevant equity component. Under certain circumstances, the Index may be 100% allocated to the Cash Investment.

#### Important Disclaimer Information

This document is for informational purposes only and intended to provide a general overview of the Al Powered US Equity Index and does not provide the terms of any specific issuance of structured investments. The material presented does not constitute and should not be construed as a recommendation to enter into a securities or derivatives transaction. Prior to any decision to invest in a specific structured investment, investors should carefully review the disclosure documents for such issuance which contains a detailed explanation of the terms of the issuance as well as the risks, tax treatment and other relevant information.

Investing in financial instruments linked to the AI Powered US Equity Index is not equivalent to a direct investment in any part of the AI Powered US Equity Index. Investments linked to the AI Powered US Equity Index require investors to assess several characteristics and risk factors that may not be present in other types of transactions. In reaching a determination as to the appropriateness of any proposed transaction, clients should undertake a thorough independent review of the legal, regulatory, credit, tax, accounting and economic consequences of such transaction in relation to their particular circumstances. This brochure contains market data from various sources other than us and our affiliates, and, accordingly, we make no representation or warranty as to the market data's accuracy or completeness and we are not obligated to update any market data presented in this document. All information is subject to change without notice. We or our affiliated companies may make a market or deal as principal in the investments mentioned in this document or in options, futures or other derivatives based thereon.

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#### Use of Simulated Returns

Any historical performance information included in this document prior to August 9, 2019 represents only hypothetical historical results. No representation is being made that the AI Powered US Equity Index will achieve a performance record similar to that shown. In fact, there may often be sharp differences between hypothetical performance and actual performance. Back-testing and other statistical analysis material provided to you in connection with the explanations of the potential returns associated with an investment in a debt obligation or certificate of deposit linked to the AI Powered US Equity Index use simulated analysis and hypothetical assumptions in order to illustrate the manner in which the AI Powered US Equity Index may have performed in periods prior to the actual existence of the AI Powered US Equity Index. Alternative modelling techniques or assumptions may produce different hypothetical information that might prove to be more appropriate and that might differ significantly from the hypothetical information set forth above.

The back-tested data was produced by applying the AI Powered US Equity Index methodology to historical data, including information and sources available at each specific point of time in history. New information and sources were incorporated one timestep at a time and only information with validated time stamps was considered.

The results obtained from "back-testing" information should not be considered indicative of actual results that might be obtained from an investment or participation in a financial instrument or transaction referencing the AI Powered US Equity Index. You should not place undue reliance on the "back-testing" information, which is provided for illustrative purposes only. HSBC provides no assurance or guarantee that the AI Powered US Equity Index will operate or would have operated in the past in a manner consistent with the results presented in these materials.

Hypothetical back-tested results are neither an indicator nor a guarantee of future returns. Actual results will vary, perhaps materially, from the analysis implied in the hypothetical information. You should review and consider the hypothetical information only with the full AI Powered US Equity Index methodology.

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